

# ទោ**ខប្បក្សន៍លិត នំលិតនំលពីឡូស្ទឹក & គេសក្ល**: ទូឌីន ឡូស្ទឹក & នាកខេខិច (ខេមមុខា) សាខានិ១ Modern Plastic & Packaging (Cambodia) Co., Ltd.

MPP Group is an on growing organization with strong business set up in Cambodia. The group focus on plastics products manufacturing and retail business. We are also recognized as one of the leading trading company for bring good products to the Cambodia's consumer market. We aim to enhance the quality of life for our customers. Currently we are seeking for talents to join our family and grow the business together. The position we are looking are as below:

## Sales Executive

## Position Summary

As Sales Executive, you will be responsible for promoting, selling, branding the company's products by setting sales target, identify potential clients and achieving the sales target set by the management team.

## Essential Job Functions

- Generate business and promote company's products to the market.
- Contact and visit new/existing potential customers and propose the products and/or projects.
- Finding new customer for expand sales target.
- Resolve complain and maintain good image of the company.
- Follow up business opportunities and maintain good business relation with new and existing customers.
- Compete with the competitors with professional manner.
- Work with the team to implement sales strategies in order to achieve the sales target.
- Review Quotations, Bidding document, Acceptance document and other related document.
- Keep updating the product and business information.
- Submit monthly sales report and others and ensure to meet with deadline.
- Responsible for other tasks as assigned by management team.

# Essential Requirements

- Bachelor's Degree or higher in related fields
- Result oriented and love to sell
- Fast and efficient worker, able to work under pressure and highly responsible
- Outstanding organizational and time management skills
- · Proactive problem solver
- Willing to work hard and flexibility in working hours
- · Ability to multitask and prioritize daily workload
- Good attitude and good interpersonal skill
- Good command of spoken and written English, Thai ability will be high considered
- Good in Computer literacy (MS Office Word, Excel, PowerPoint)

If you are interested to be part of our team, please email your CV to <a href="mailto:hello@mpp-plastic.com">hello@mpp-plastic.com</a> or call 011240024, 087240024 (Miss Srey Neang)